



FOR IMMEDIATE RELEASE

June 27, 2018

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## **David C. Smith Receives NAHU's Highest Honor *Gordon Memorial Award Recognizes Industry's Person of the Year***

(Washington, DC) – The National Association of Health Underwriters (NAHU) recently honored David C. Smith as the recipient of the Harold R. Gordon Memorial Award at the 88th Annual Convention in Kansas City, Missouri. This award is the health insurance industry's most meaningful and significant honor.

NAHU annually awards the industry's greatest accolade, the Harold R. Gordon Memorial Award, which recognizes the recipient as the industry's "Person of the Year." The recipient is selected by a committee of past award recipients that carefully reviews individuals nominated for their contributions made to the industry.

"David Smith has an innate talent to share knowledge and wisdom with others with the sole intention of watching them grow and better themselves in the work they do," said Janet Trautwein, CEO of NAHU. "His contribution to the advancement of NAHU has been invaluable. We are extremely pleased to present David with this award, and we look forward to many more years of benefiting from his wisdom and commitment to the health insurance industry."

David has been an enthusiastic NAHU member since 2003. He has generously served the association in many different positions. Throughout his time with NAHU, David has been an effective and inspiring leader. He worked his way up the boards of both the Triangle Association of Health Underwriters and the North Carolina Association of Health Underwriters, eventually serving as president of both. He also chaired NCAHU's Federal Law and Legislation Committee. For NAHU, David has chaired the Bylaws Committee, Professional Development Committee and Governance Committee, and is a member of the Legislative Council.

David has truly made educating employers and agents a top priority throughout his career and is a widely acknowledged as a national authority on employee benefits. Just over the past few years, he has led or been the author of almost 100 compliance presentations across the country.

Currently, David is the Vice President of Compliance for EbenConcepts, where he works with its agents and their large employer and self-funded clients on risk-management strategies and analysis. His insurance career started back in the early 1990s, when he served as a policy and research advisor to North Carolina Lieutenant Governor Dennis A. Wicker. Today, he remains involved with the Department of Insurance on issues impacting employers and agents within the state.

David received his bachelor's degree in political science at the University of North Carolina, Chapel Hill and completed his law degree from North Carolina Central University School of Law. He lives in Durham, North Carolina and is the proud father to Mary Kathryn (MK) and Drew.

*The National Association of Health Underwriters represents 100,000 professional health insurance agents and brokers who provide insurance for millions of Americans. NAHU is headquartered in Washington, DC. For more information, visit [www.nahu.org](http://www.nahu.org).*

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