

## Find an Agent

The 'Find an Agent' search function on the NAHU website assists consumers in their search for a NAHU member in their community. NAHU members represent a number of different health insurance companies and they are able to help consumers evaluate coverage alternatives from many companies to find the best fit for their specific need and budget.

NAHU has also partnered with America's Health Insurance Plans to provide our members just another tool to grow their business. AHIP has created a website specifically for health insurance information. One of the great features is an Agent Locator in which NAHU members have been placed.

## Online Career Center

NAHU maintains an ongoing focus on our members' success. The online career center is designed to assist you with the tools and information you need to effectively manage your career. You will find job opportunities and a place to conduct successful job searches and house your resume. There is nothing more valuable for career advancement than learning from true professionals in the industry so, additionally, our online career center provides an array of support and information for career success.

## LPRT

NAHU formed the Leading Producers Round Table to recognize the successful producers of accident and health insurance. Today LPRT is the premier program for top health, disability, long-term care and worksite marketing insurance producers, carrier reps, carrier management, and general agency/agency managers.

LPRT will offer new membership benefits, exclusive LPRT events, and new categories and qualification requirements.

## National Meetings

Twice a year, NAHU provides members with the opportunity to really make a difference in their industry.

Hundreds of members descend on Capitol Hill every winter during the Capitol Conference to make sure our legislators know why the health insurance industry is so important. Capitol Conference is a unique chance to sit down with the people who make the laws that affect the profession of NAHU members and their clients.

During the summer, NAHU's Annual Convention brings together hundreds of members, along with the association's leadership and representatives from over 100 insurance carriers and industry vendors.



## National Association of Health Underwriters

2000 N. 14th Street, Suite 450  
Arlington, VA 22201

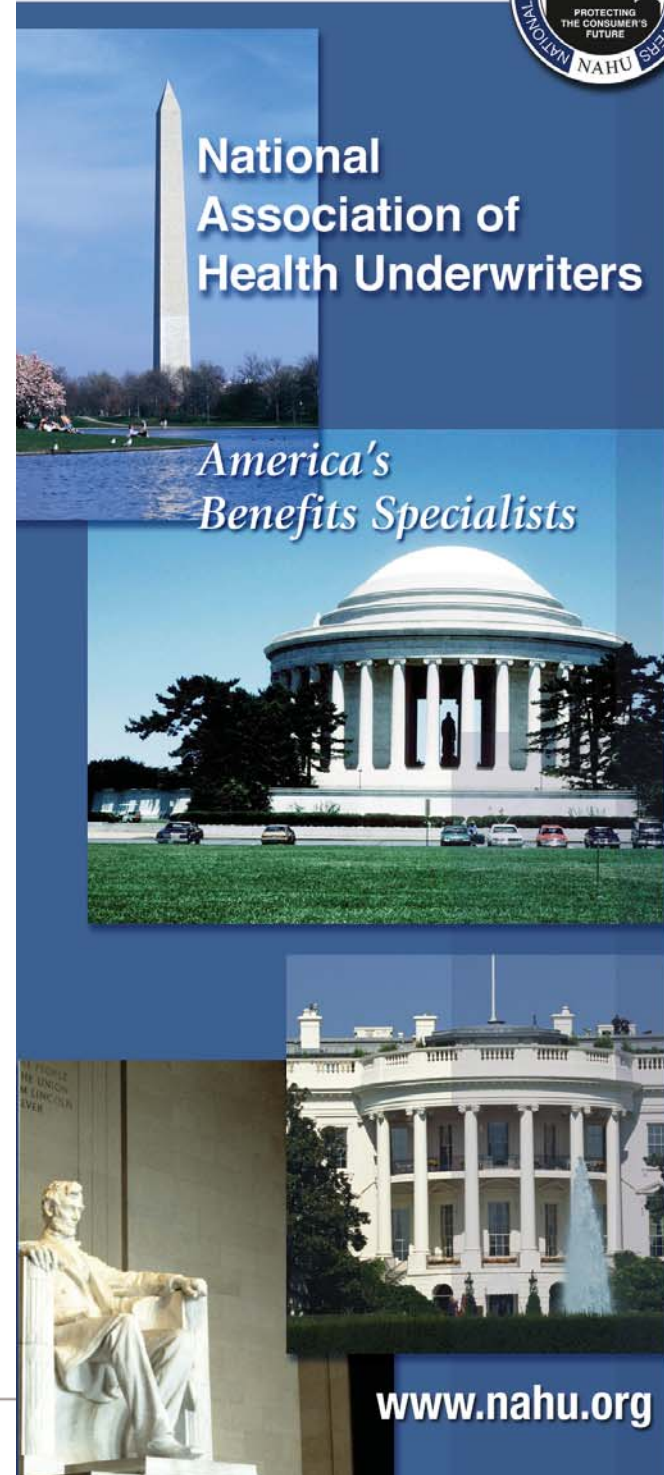
*For more information on becoming a  
member of NAHU, call 703-276-0220  
or visit [www.nahu.org](http://www.nahu.org)*

# NAHU



## National Association of Health Underwriters

### America's Benefits Specialists



[www.nahu.org](http://www.nahu.org)

Join today and get the advantages of a professional membership in NAHU!

**Representing 20,000+ members across the nation, NAHU is the only national association working solely on behalf of individual health insurance agents today.**

NAHU members represent millions of American health insurance consumers, offering them the most complete and affordable insurance available. While working primarily in the health insurance market, NAHU members also provide related types of insurance coverage such as long-term care, disability and ancillary products.

NAHU membership makes you part of an elite group of health insurance professionals—those who have dedicated their careers to the principle that everyone should have adequate and affordable health insurance coverage.

## NAHU's Mission Statement

*NAHU will improve its members' ability to meet the health, financial and retirement security needs of all Americans through education, advocacy and professional development.*

## NAHU's Vision Statement

*Every American will have access to private-sector solutions for health, financial and retirement security and the services of insurance professionals.*

## Member Benefits:

### Legislative Advocacy

As a member-oriented organization, we rely on our extensive grassroots network for much of our legislative effectiveness. With the help of our "citizen lobbyists," NAHU has become a recognized authority in health care in Washington, DC, and in state capitols coast to coast. With the combined strength of 20,000+ NAHU members, your voice will be heard.

### Continuing Education

NAHU provides its members with multiple opportunities to obtain professional designations and earn continuing-education credits. Members rank our professional education programs nearly as high as advocacy among member benefits.

NAHU's state and local chapters offer our members quality educational opportunities to increase their knowledge and expertise; these sessions typically qualify for continuing-education credits.

We also sponsor frequent Web seminars informing you of important issues that make an impact on our industry.

NAHU members may also share their expertise by volunteering to present an educational session at the national, state or local level.

### Member-Only Discounts

The collective strength of NAHU members creates many opportunities for you to save through our group discount programs on E&O insurance, DHL and UPS shipping, Hertz car rental and a variety of wellness programs and services. We also provide mem-

bers with an array of business resources, practice resources and specialties.

### Publications

NAHU's *Health Insurance Underwriter* magazine provides information on new products and markets, effective sales techniques and industry developments that you won't find elsewhere.

Our legislative newsletters provide you with current information about laws and regulations that will affect your clients and your business.

### Networking

NAHU's local association network provides opportunities for you to form useful relationships. Many local associations conduct luncheons, educational seminars, charitable fundraisers and much more. Through networking opportunities, you will gain valuable insight into becoming the best you can be.



Janet Trautwein, CEO of NAHU, speaks to congressional health staffers about ways to improve the marketplace.