

2008 Credentialed Delegates

CHAPTER	FULL NAME	CHAPTER	FULL NAME
AKSTATEWIDE	Jeffrey A. Ranf	CAORANGE	Bridget Sirkegian-Kaub
AKSTATEWIDE	Juna M. Penney	CAORANGE	Jane E. Smith
ALBIRMINGHAM	Dean Taylor	CAORANGE	Kevin Hagerty
ALBIRMINGHAM	Robert David Lewis	CAORANGE	Steven H. Course
ALSTATEWIDE	David R. Barnes	CAORANGE	Terry Lee Ives, CSA
ALSTATEWIDE	Paige W. Phillips	CASACRAMENTO	Peggy M. Mandel
ARCENTRAL	John David Todd	CASACRAMENTO	Robert Shepler
ARCENTRAL	Marcus Creasy	CASACRAMENTO	Roberta L. Hathaway
ARCENTRAL	Toni Frazier-Collier	CASACRAMENTO	Stephen M Smith, RHU
ARSTATEWIDE	Alanna Sue Scheffer, FLMI	CASACRAMENTO	Susan A. Reed
ARSTATEWIDE	Richard H. Todd, CLU	CASANDIEGO	Barry Cogdill, LPRT
ARSTATEWIDE	Robert R Bumpas, RHU	CASANDIEGO	Craig Gussin, CLU
AZPHOENIX	Jennifer Liane Farrell	CASANDIEGO	Jacqueline Reisner
AZPHOENIX	Jennifer Skinner	CASANDIEGO	Jon Sivers, RHU
AZPHOENIX	Kathy M. Karp	CASANDIEGO	Pamela Ann Legge, RHU,CPIW
AZPHOENIX	Laurie L. Sloan	CASANDIEGO	William Hammett, IV
AZPHOENIX	Ruthann Laswick	CASILICON	Abraham Phillips
AZSOUTHERN	Denise Michelle Schroeder	CASILICON	David S. Bauer, LUTCF
AZSOUTHERN	Judy Anne Johnson, MHP, RHU	CASILICON	John David Van Nest
AZSOUTHERN	Raymond E. Magnuson	CASILICON	Marilyn Anne Leonard, RHU, REBC
AZSTATEWIDE	Jeffrey Wm. Gennaro	CASILICON	Nicholas S. Massei, Jr.
AZSTATEWIDE	John Rothstein, RHU	CASTATEWIDE	Cynthia Downing
AZSTATEWIDE	Julie Hickey	CASTATEWIDE	David C. Benson, LUTCF
AZSTATEWIDE	Lisa L. Ills, RHU	CASTATEWIDE	Deidra Finney
AZSTATEWIDE	Rosanne Wolfe, RHU	CASTATEWIDE	Donald M Jones, PHR
AZSTATEWIDE	Shelly K Winson, CBC, REBC, RHU	CASTATEWIDE	Donald W. Goldmann
CACENTRAL	Cecilia Funk	CASTATEWIDE	Neil R Crosby
CACENTRAL	Christina O. Castro, RHU, CLTC	CASTATEWIDE	Patrice Loretta
CACENTRAL	Jodi Ferguson	CAVENTURA	Charles P. Rosen, RIA
CACENTRAL	Richard Lynn Kolstad	CAVENTURA	Chris McConathy
CAGOLDENGATE	Deanna Malone	CAVENTURA	Cynthia M. Jones
CAGOLDENGATE	Linda Rose Koehler	CODENVER	Eden Michelle Ripingill
CAGOLDENGATE	Patrick Charles Burns	CODENVER	Heather Roberts Harte
CAGOLDENGATE	Richard P. Coburn, CLU, MHP	CODENVER	John D. Steele, CPA, CLU, ChFC
CAINLAND	Jeffrey R. Miles, RHU	CODENVER	John N.E. Odell, LUTCF
CAINLAND	Joseph E. Henehan, CLU, ChFC	COFRONTRANGE	James L. Sugden, CLU
CAINLAND	Juan Ramon Lopez, Sr.	COFRONTRANGE	Joel Rosenblum
CAINLAND	Paula L Wilson, RHU,REBC	COFRONTRANGE	Joni Robin Reents
CAINLAND	William T. Robinson, LPRT	CONORTHERN	Marie G. DeWolf
CAKERN	Dan Webb, MBA, LPRT	CONORTHERN	Sandy VandeWalle
CAKERN	Harry P. Thal, CSA	COROOCKIES	Anita Pollock
CAKERN	Jennifer Dierck	COROOCKIES	Randall K. Pifer, LUTCF
CALOSANGELES	Brian D. Frank	COROOCKIES	William S. Killgore
CALOSANGELES	Dierdre Kennedy-Simington, LPRT	COSOUTHERN	Keli Childs-Crisler
CALOSANGELES	Elizabeth Holman, MBA	COSOUTHERN	Linda E. Krueger
CALOSANGELES	Joan Bumgarner	COSOUTHERN	Nancy J. Dodder
CALOSANGELES	Ken Doyle	COSTATEWIDE	Carolynne E. Muldoon
CALOSANGELES	M. D. Smith, CFP	COSTATEWIDE	Claudia Kay Maciuk
CALOSANGELES	M. Lloyd Baum, CLU,ChFC	COSTATEWIDE	James J. Scholl, CLU,ChFC
CALOSANGELES	Rose M. Gonzalez	CTSTATEWIDE	John C. Parker, RHU, LTCP
CALOSANGELES	Ross W. Pendergraft	FLBROWARD	Tonya D. Draughton
CALOSANGELES	Sheila H Hartman	FLCENTRAL	Ashley Wynkoop
CAMODESTO	Renee Rantz	FLCENTRAL	Barbara V. Rennard
CAMONTEREY	James William Goodacre, II, REBC,RHU	FLCENTRAL	KV Rao
CANORTHCOAST	Thomas L. Henry, JD	FLCENTRAL	Laurie C. Anderson
CANORTHCOAST	Victor C. McKnight	FLGULFCOAST	Alastair T. Haddow
CANORTHVALLEY	Michael Accetta	FLGULFCOAST	T. Brian Knauer
CAORANGE	Barbara A. Salvi	FLJACKSONVIL	Brenda Conner

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CHAPTER	FULL NAME	CHAPTER	FULL NAME
FLJACKSONVIL	Owen W. Wingate	ILSTATEWIDE	Blair S. Gambill, MBA, LPRT, MDRT
FLPALMCOAST	Julian E. Lago	ILSTATEWIDE	John David Joseph, Sr., LUTCF, RHU
FLPALMCOAST	Steven Israel	ILSTATEWIDE	Louis P. Reginelli, RHU
FLPALMCOAST	Victoria A. Major-Bell, LUTCF	ILSTATEWIDE	Pamela Dee Mitroff, MBA
FLRIDGE	David B. Weaver	ILSTATEWIDE	Robert Slayton, CDHC, CITRMS
FLSOUTHWEST	Michelle A. Douglas	ILSTATEWIDE	Wilbur K. Mills
FLSOUTHWEST	Wayne S. Sakamoto	INGRNORTHERN	Carri Sheets
FLSTATEWIDE	D. Michelle Urso	INGRNORTHERN	Patricia A Griffey, CSA,LUTCF
FLSTATEWIDE	David Austin Gentry, CFP, CSA	ININDIANAPOL	Allison R. Ware
FLSTATEWIDE	David M. Sherrill	ININDIANAPOL	Amanda Ramsey
FLSTATEWIDE	Joan L. Galletta, JD	ININDIANAPOL	David L. Ryan
FLSTATEWIDE	Kathy Anderson	ININDIANAPOL	Elizabeth Pastotnik
FLSTATEWIDE	Kevin K. Payne	ININDIANAPOL	Jennifer L. Revell
FLSTATEWIDE	Stephanie Denz	ININDIANAPOL	Robert C. Strickland, III
FLTAMPABAY	Barbara Anne White	ININDIANAPOL	Roger Fisher, LUTCF
GAATLANTA	Clifton McKnight	INNORTHEAST	Barbara Jean Wright
GAATLANTA	Eric Grossman	INNORTHEAST	Jody Kinsey
GAATLANTA	Kevin W. Smith, CLU, RHU	INNORTHEAST	William J. Hartman
GAATLANTA	Lisa Wetherton	INSOUTHCENTRAL	William D. Robinson, RHU
GAATLANTA	Raymer M. Sale, Jr., CLU	INSTATEWIDE	David A Berman, CLU
GACSRIVERAREA	Carol T Hayes, RHU, LUTCF	INSTATEWIDE	Dennis E. Wright, RHU
GACSRIVERAREA	Eloise Meardith, CHC	INSTATEWIDE	Dwight A. Hall, CHC, LUTCF
GASOATLANTA	Donna D. Hill, FLMI	INSTATEWIDE	Norman D. Springer, CLU,RHU,FLMI
GASOATLANTA	Gary Monteith	INSTATEWIDE	Rita A Musser
GASOATLANTA	Julia Dahdah Ross	KYSTATEWIDE	John R. Finch, Jr.
GASTATEWIDE	Blake D. Watts	KYSTATEWIDE	Lucinda T Porter, CPhT,GBDS,CMA
GASTATEWIDE	Charles S. Green, JD, RHU, HIA	KYSTATEWIDE	Mark R. Viehmann
GASTATEWIDE	James R. Stephens, Jr., LUTCF, RHU	KYSTATEWIDE	Nancy G. Atkins
GASTATEWIDE	Rick D. Bailey, CFP,REBC,RHU,CSA	KYSTATEWIDE	Susan Tuma
GASTATEWIDE	Shan Ricketts, RHU,FLMI,ACS	KYSTATEWIDE	Thelma F. Finch
IACEDAR	Gary Dusil, LUTCF,CHC,PAHM	LAACADIANA	Paulette Hebert
IADESMOINES	Dawn Ring	LABATONROUGE	B. Ronnell Nolan, HIA
IADESMOINES	Eric Kohlsdorf	LABATONROUGE	Patricia Freeman
IADESMOINES	Lee Patton	LANEWORLEANS	Mack C. McGinnis
IASTATEWIDE	Thomas P. O'Brien	LANEWORLEANS	Tiffany M. Carter
IASTATEWIDE	Troy J. Cook, LUTCF, MHP	LASTATEWIDE	Jennifer L. Touns
IASW	Jesse A. Patton	LASTATEWIDE	Stephanie L. Booth McGinnis
IDNORTH	Bradley V. Miles	MDWASHINGTON	Alan R. Schulman
IDNORTH	Eric Redman, LUTCF	MDWASHINGTON	Rush David Dixon, RHU, HIA
IDNORTH	Susan Redman	MIDETROIT	Barbara J. Spoeri
IDSOUTHERN	Cricket Stirling	MIDETROIT	Cathy Ficara
IDSOUTHERN	David V. Wilcox	MIDETROIT	Laurie Bolach
IDSOUTHERN	Rhonda Bartholomew	MIDETROIT	Patricia Deneau
IDSTATEWIDE	Connie Puett	MIDETROIT	Susan Christensen
IDSTATEWIDE	Dana Drake, RHU	MIMID	Suzetta E. Alberts
IDSTATEWIDE	Robert J. Tierney, LPRT, CDHC	MINORTHERN	Jacqueline L. Letts, RHU, CBC
IDTREASURE	Donald L. Mathern	MINORTHERN	Tonya Carmoney, CBC
IDTREASURE	Kelly A. Madison	MISOUTHWEST	Carmen Johnson
IDTREASURE	Michael G. Bouton	MISOUTHWEST	E. Brad Scoffin
ILCENTRAL	Brenda N. Franklin	MISOUTHWEST	Karen Marie Rial, CBC
ILCENTRAL	Jeanne Kelley	MISTATEWIDE	David S. Cluley, LUTCF, RHU, REBC
ILCENTRAL	Marti Monckton	MISTATEWIDE	John J. Woodward, LUTCF,CBC,IAR
ILCHICAGONE	Jon D. Geiger	MISTATEWIDE	Martin D. Marino
ILCHISOUTHLAND	Lora A. Oldham, CLU,ChFC,RHU,MSM	MISTATEWIDE	Michael A. Embry, RHU
ILDUPAGE	Beth D. Smith, RHU	MISTATEWIDE	Nicole P. Rodriguez
ILDUPAGE	John Robert Gaglione	MISTATEWIDE	Patrick Pennefather
ILDUPAGE	Robert J. Bagley	MISTATEWIDE	Tiffany A. Otis-Albert
ILNORTHERN	John Philip Garven, CLU, RHU	MIWEST	Carman Baines

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<u>CHAPTER</u>	<u>FULL NAME</u>	<u>CHAPTER</u>	<u>FULL NAME</u>
MIWEST	Kevin Cumings	NJSTATEWIDE	Francis A. Ruggiero
MIWEST	Lesley Schafer	NJSTATEWIDE	James R Stenger
MNSTATEWIDE	Margaret LeClair	NJSTATEWIDE	Marilyn A. Stenger
MNSTATEWIDE	Mark D. Waltman, AIM	NJSTATEWIDE	Richard E. Wheeler, RHU,CSA,CLTC
MNSTATEWIDE	Roger B. Jorgensen, RHU REBC	NJSTATEWIDE	Stephen Honig, CFCI
MOSPRINGFIELD	Jo Ann Evans, CIC,LTCIS,CWCA	NMNORTHERN	Danine C. Baca, RHU, REBC
MOSPRINGFIELD	Lorie Downing	NMNORTHERN	Julia T. Moore
MOSTATEWIDE	Kathleen Reynolds	NMNORTHERN	Mercedes T Abeyta
MOSTATEWIDE	Lynn M. Pyle, LPRT	NMRIOGRANDE	Cecilia La Verne Webb
MOSTATEWIDE	Thomas P. Goedde, CLU,ChFC	NMRIOGRANDE	Jessica Brand
MOSTLOUIS	Deborah Albers Ostermeyer	NMRIOGRANDE	Leonel Zea
MSJACKSON	Kenneth L. Ray	NMSTATEWIDE	Jimmy Gallegos
MSSTATEWIDE	Don Foote	NMSTATEWIDE	Lorraine B. Flint
MTSTATEWIDE	Lynn L. Madsen	NVCLARK	Joan P. McEntyre
NCCHARLOTTE	Barney Spurlock	NVCLARK	Leonard M. Barend, Jr.
NCCHARLOTTE	Chad V. Blankenburg	NVCLARK	Rebecca L. Purdy
NCCHARLOTTE	Darrell V. Orcutt	NVCLARK	Vickie Eileen Mayville
NCCOASTAL	Connette Bradley	NVNORTHERN	Julie Smith
NCCOASTAL	Mark A Waugh	NVNORTHERN	Stephanie Monette
NCCOASTAL	Nicholas Alan Ogden	NVNORTHERN	Teresa Lee Espinoza
NCPIEDMONT	Cristy Russell Gupton	NVSTATEWIDE	Joy K. Gardner, LUTCF
NCPIEDMONT	Edwin N. Bateman, Jr.	NVSTATEWIDE	Larry Hurst, MPA
NCPIEDMONT	Parks Edwin Icard, CLU	NVSTATEWIDE	Larry S. Harrison
NCSANDHILLS	Charles Holder, CLU,RHU,LUTCF	NVSTATEWIDE	Sara Sparrow
NCSANDHILLS	Johnny Lee Dawkins, III	NYGRTRCENTRAL	Chad J. Bommer
NCSANDHILLS	Kelly Sherrill	NYGRTRCENTRAL	Ross W. Kraft, LUTCF
NCSTATEWIDE	David C. Smith, Esq.	OHCINCINN	Diane M. Oliver
NCSTATEWIDE	Dennis G. Stokley, RHU	OHCINCINN	Frank R. Novy
NCSTATEWIDE	Kimberly C. Martin, RHU, PHC	OHCOLUMBUS	Doug Scott
NCSTATEWIDE	M. Hughes Warren, Jr., RHU	OHCOLUMBUS	Frank E. Isabelle, II
NCSTATEWIDE	Sharon L. Robbins	OHCOLUMBUS	Jacqueline Davis
NCSTATEWIDE	Timothy P. Walsh	OHCOLUMBUS	John A Dodd, Jr., CLU,ChFC,RHU
NCTRIAD	Carol C. Pennington	OHCOLUMBUS	Lee S. Nathans
NCTRIAD	Carol Matznick	OHCOLUMBUS	Scott A. Lewis
NCTRIAD	James F. Deese	OHNORTHEAST	Angelia G. Vannoy
NCTRIAD	Richard Blake Spell	OHNORTHEAST	Katharine Statz
NCTRIAD	William H Pennington, Jr.	OHNORTHEAST	Lauren A. Hach-Wilkins
NCTRIANGLE	Chris M. Shoffner	OHNORTHEAST	Lawrence Kaczmarek
NCTRIANGLE	Elizabeth C. Donner	OHNORTHEAST	Stephen P. Ligus
NCTRIANGLE	Elizabeth R. Gutierrez	OHNORTHEAST	T. Darlene Kaczmarek, CSA,LTCIS
NCTRIANGLE	Rufus B. Langley, CLU,RHU,ChFC	OHNORTHWEST	Craig A. Gordon
NCTRIANGLE	William T. Hendrickson	OHNORTHWEST	Tim Worosher
NCWESTERN	Andrea M. Block, CSA	OHSTATEWIDE	Carol J. Conway, MBA, RHU, CDHC
NCWESTERN	David M. Block, CLTC	OHSTATEWIDE	Ellen M Pacholski, RN,BSN,LUTCF,LNC
NCWESTERN	Myrna S. Harris	OHSTATEWIDE	Jackie Symons
NECENTRAL	Charles G. Wagner	OHSTATEWIDE	Kenneth J. Statz
NECENTRAL	Cory A. Lenners	OHSTATEWIDE	Stephen C. Brubaker, LUTCF,RHU,CLU
NECENTRAL	Delvin L. Stahl	OHWESTRESERVE	Debbie K. Venrose
NELINCOLN	Joseph K. Roberts	OKCITY	Barbie Barton Greer
NELINCOLN	Ryan R. Swinton, CLU, RHU, FAHM	OKCITY	Daniel Somers
NEOMAHA	Brian Leichner	OKCITY	Diane L. Barton, RHU
NEOMAHA	Mike Schlosser	OKCITY	Ryan Malone
NESTATEWIDE	Dennis Butler, CLU	OKSTATEWIDE	James Dempster
NESTATEWIDE	Jim Daubert	OKSTATEWIDE	James Poe, LPRT
NESTATEWIDE	Mark A. Schlange	OKSTATEWIDE	Katrina A. Nash
NESTATEWIDE	Robert A Grundman	OKSTATEWIDE	Lisa S. DeRycke
NHSTATEWIDE	Thomas M. Harte	OKSTATEWIDE	Michael R. Stephens
NJSTATEWIDE	David Mordo	OKSTATEWIDE	Susan McGinnis, RHU

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CHAPTER	FULL NAME	CHAPTER	FULL NAME
OKTULSA	Dale Whiteis	TXHOUSTON	Terry Bodkin- Agris, LUTCF
OKTULSA	Jennifer Helms	TXHOUSTON	Thomas F. Cottar, III
OKTULSA	Kim Merriman	TXLUBBOCK	Della Gunn
OKTULSA	Rebecca R. Connel	TXLUBBOCK	Robert Glen Fonner, ChFC
OREASTCASCADE	Jerrell Mitch	TXLUBBOCK	Sharron A. Eddleman, MHP,HIA
ORSTATEWIDE	Amy Barnwell	TXPANHANDLE	Jack Knight
ORSTATEWIDE	Douglas W Sheffer, LUTCF	TXPANHANDLE	Julie Hulsey, CLU, LUTCF
ORSTATEWIDE	Grant Moore	TXSANANTONIO	Alison Burkholder
ORSTATEWIDE	Linda Huiras	TXSANANTONIO	Melissa Lopez
ORSTATEWIDE	Ruppert Reinstadler, CLU,REBC,RHU	TXSANANTONIO	Nicole Scott
PACENTRAL	Erica H. Grimm	TXSANANTONIO	Sandra Johnson, RHU,REBC
PACENTRAL	Gregory D. Grimm	TXSANANTONIO	William Otis Haff
PAHIGHLANDS	James J Calistri	TXSTATEWIDE	C. Louanne Trebing, RHU
PAPHILADELPH	David A. Cagliola	TXSTATEWIDE	Carolyn L. Goodwin, CBC
PAPHILADELPH	Linda Ziff	TXSTATEWIDE	Kelly Don Fristoe, LUTCF
PAPHILADELPH	Lisa A. Fisher	TXSTATEWIDE	Michael A. Rivera, RHU,REBC,CLU
PAPHILADELPH	Robert A Ziff	TXSTATEWIDE	Misty J. Baker
PAPHILADELPH	Scott Crane, CLTC, ACBC	TXSTATEWIDE	Ronald S. Buffum, Sr.
PAPHILADELPH	Scott Mardis	TXSTATEWIDE	Russell Lee Rice
PASTATEWIDE	Michele B. Bloom	TXSTATEWIDE	Sandra K. Longacre, REBC,RHU,CBC
SCCOLUMBIA	G. Russell Garner, CLU,RHU,REBC	TXTEXOMA	Jackie L. Spragins, RHU
SCCOLUMBIA	Stephen Perkins, CLU, RHU, CLTC	TXTEXOMA	Luann S. Yarberry, LUTCF,CIC,ACSR
SCCOLUMBIA	Thomas H. Peacock	TXWEST	Colleen Pruitt
TNCHATTANOOGA	Anna Partridge	TXWEST	Paul Martin
TNKNOXVILLE	Shawn Adams	UTCENTRAL	Donald W. Garlitz, RHU
TNMIDDLE	John E Schneider, CLU,ChFC	UTSALTLAKE	Heidi Castaneda
TNMIDDLE	Mike R. Davis, Jr.	UTSALTLAKE	Nicole Forman
TNMIDSOUTH	Michele H. Myers, PAHM	UTSALTLAKE	Ryan P. Thorn
TNSTATEWIDE	Chris Simmons, FLMI,HIA	UTSTATEWIDE	Martine Smith
TNSTATEWIDE	Karen Cornelius Tokarz, PAHM	UTSTATEWIDE	Todd Steinicke
TNSTATEWIDE	R. Todd Gregory	VACENTRAL	F. Todd Taylor, PAHM
TXCOASTLBND	Nedra C. Clingan	VACENTRAL	Timothy K Hicks
TXCOASTLBND	Robbi McAuliffe Burgess	VAEASTERN	Barbara Penn
TXCOASTLBND	Tina Durand, CBC, RHU	VAEASTERN	Kenneth G. Penn
TXDALLAS	Donna S. McCright, CBC,LTCP	VAEASTERN	Stephen A. Grim
TXDALLAS	Jacqueline St. Hilaire, GBA	VASOUTHWEST	Ginger T. Ashton-Vernon, PAHM,RHU
TXDALLAS	Marcia Snell	VASOUTHWEST	Joseph A. Kelliher, LUTCF
TXDALLAS	Mary Lou Hudman	VASOUTHWEST	Robert B. Vernon, FAHM
TXDALLAS	Mike Ryan	WANORTHWEST	Jeanette Busby
TXDALLAS	Mikel Cook	WANORTHWEST	Jina Yotty, CFC
TXDALLAS	Reid Rasmussen	WANORTHWEST	Kimberly J. Moger
TXDALLAS	Tamela L. Southan	WANORTHWEST	Mark Rose
TXEAST	Jeffrey Sherrod, RHU	WANORTHWEST	Pamela Nygaard
TXEAST	Mark Hobgood	WASTATEWIDE	Marsha Tellesbo, MBA,MSFS
TXEAST	Robert B. Hahn	WASTATEWIDE	Nancy S. Thompson
TXELPASO	Elizabeth E Rios-Carl, PIWT	WASTATEWIDE	Sandra Lee Powers-Booth
TXELPASO	Patricia Hernandez	WATRICOUNTY	Laron D Thompson, CEBS
TXFORTWORTH	Audra I Sullivan	WATRICOUNTY	Melody K. Ortiz
TXFORTWORTH	Kasey Buckner, CSA	WINCENTRAL	Kate Ludwigson
TXFORTWORTH	Kelly D. Dills	WISCENTRAL	Christine Ralston
TXFORTWORTH	Tonya S Booth	WISCENTRAL	Terri Lynn Courtney
TXHEARTOF	Lisa Kay McCaig, ACSR	WISEASTERN	Arvid R. Tillmar
TXHEARTOF	Shelley Dunbar	WISTATEWIDE	Dan Schwartzer
TXHOUSTON	Dennis M McLaughlin	WISTATEWIDE	Dean M Hoffman
TXHOUSTON	Elliot Gilbreath	WISTATEWIDE	Deb Thomsen
TXHOUSTON	Mary Gilbreath	WISTATEWIDE	Kathryn A. Beals
TXHOUSTON	Nannette Richardson	WISTATEWIDE	Matt Wieseckel
TXHOUSTON	Susan F. Burdette, CEBS	WISTATEWIDE	Michael Derdzinski