



National Association of Health Underwriters

America's Benefits Specialists

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John J. Nelson Receives NAHU's Highest Honor *Gordon Memorial Award Recognizes Industry's Person of the Year*

(Arlington, VA) – The National Association of Health Underwriters (NAHU) recently honored John J. Nelson, as recipient of the Harold R. Gordon Award at its 80th Annual Convention in Chicago. This award is the health insurance industry's most meaningful and significant honor.

NAHU annually awards the industry's greatest accolade, the Harold R. Gordon Memorial Award, which recognizes the recipient as the industry's "Person of the Year." The recipient is selected by a special committee of past award recipients that carefully reviews individuals nominated for their contributions made to the industry.

"John Nelson sets the example of outstanding leadership and dedication to making a positive change in the health insurance industry," said Janet Trautwein, CEO of NAHU. "Not only has he been a champion with legislative and educational efforts in the health insurance industry, but he has also been an advisor and friend to senators, association presidents and even the newest professionals. Every American consumer needs an advocate like John in their corner, and luckily for them, he has had a hand in educating thousands of health insurance professionals."

Nelson served in various leadership positions within Health Underwriters, including national president from 2005-2006. During his tenure on the national board, he worked closely with a number of committees including media relations and membership. He also helped create the Industry Relations Committee so that NAHU could work with carriers, state and regulatory authorities, and other industry organizations on issues that impact both consumers and agents.

"My involvement with NAHU has always been with my family's and our employees' full support and encouragement. Their heartfelt commitment to NAHU and our industry has been foundational for me," Nelson said. "The NAHU family consists of some of the finest and most devoted people I know."

He is co-chief executive officer of Warner Pacific Insurance Services, one of the nation's largest health insurance general agencies, where he works with his partners who are also his father and brother. Nelson has consistently contributed resources to a variety of charities and is a recipient of a Paul Harris Rotary award. He lives in Thousand Oaks, CA, and has two sons.

The National Association of Health Underwriters represents 100,000 professional health insurance agents and brokers who provide insurance for millions of Americans. NAHU is headquartered in Arlington, VA. For more information, visit our web site at www.nahu.org.

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